

US006950807B2

(12) United States Patent Brock

(10) Patent No.: US 6,950,807 B2 (45) Date of Patent: Sep. 27, 2005

(54) SYSTEM AND METHOD FOR PROVIDING FINANCING

(75) Inventor: Jeffrey Michael Brock, Commerce

Township, MI (US)

(73) Assignee: Credit Acceptance Corporation,

Southfield, MI (US)

(*) Notice: Subject to any disclaimer, the term of this

patent is extended or adjusted under 35

U.S.C. 154(b) by 566 days.

(21) Appl. No.: 10/037,055

(22) Filed: Dec. 31, 2001

(65) Prior Publication Data

US 2003/0126072 A1 Jul. 3, 2003

(51)	Int. Cl. ⁷	 G06F	17/60

(56) References Cited

U.S. PATENT DOCUMENTS

5,774,883	Α	*	6/1998	Andersen et al	705/38
2001/0049653	A1	*	12/2001	Sheets	705/38
2002/0065753	A 1	*	5/2002	Schloss et al	705/35
2003/0216995	A 1	*	11/2003	DePauw et al	705/37

FOREIGN PATENT DOCUMENTS

JP 02003141382 A * 5/2003

OTHER PUBLICATIONS

John A BUzacott, Rachel Q. Zhang. management science. linthicum: Sep. 2004. vol. 50, Iss. 9; p. 1274.*

* cited by examiner

Primary Examiner—Lynda C. Jasmin
Assistant Examiner—Ronald Laneau
(74) Attorney, Agent, or Firm—Bell, Boyd & Lloyd LLC

(57) ABSTRACT

A method of providing financing is provided. The method provides financing for allowing a customer to purchase a product selected from an inventory of products maintained by a dealer. The method includes the steps of maintaining a database of the dealer's inventory, gathering information from the customer, calculating a credit score for the customer based at least in part on the information gathered from the customer, determining an advance amount to be paid to the dealer for each individual product in the dealer inventory in the event that that particular product is sold to the customer, calculating a front-end profit to be realized by the dealer for each individual product in the dealer inventory, and presenting a financing package to the dealer for each individual product in the dealer sinventory.

42 Claims, 9 Drawing Sheets

